### **REGISTER OF ENTERPRISE AGREEMENTS**

ENTERPRISE AGREEMENT NO: EA06/122

### TITLE: Boral Transport Agreement 2005

**I.R.C. NO:** IRC6/148

**DATE APPROVED/COMMENCEMENT:** 3 February 2006 / 1 November 2005

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TERM:

NEW AGREEMENT ORVARIATION:Replaces EA05/42.

GAZETTAL REFERENCE: 24 March 2006

**DATE TERMINATED:** 

NUMBER OF PAGES: 25

#### **COVERAGE/DESCRIPTION OF**

**EMPLOYEES:** The agreement applies to all Drivers employed by Boral Construction Materials Group Limited located at Clunies Ross Street, Prospect NSW 2149, who are engaged with work in connection with a depot operated by Boral Transport Ltd at Emu Plains, Port Kembla, Doyalson, Queanbeyan or Greystanes and/or who perform work under an arrangement between Boral Transport Ltd and Blue Circle Souther Cement for the cartage of bulk cement product and bulk lime product in pressurised containers, who fall within the coverage of the Transport Industry (State) Award, Transport Industry - Quarried Materials (State) Award, Boral Transport Ltd NSW Operations Joint Development (State) Award 1996 and the Boral Transport Ltd NSW Joint Development (State) Award 1994.

PARTIES: Boral Construction Materials Group Limited -&- the Transport Workers' Union of New South Wales

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RECENTRAR

#### **Boral Transport Agreement 2005**

#### 1. Title

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1.1 This Agreement shall be known as the Boral Transport Agreement 2005.

#### 2. Arrangement

- 1. Title
- 2. Arrangement
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#### 3. Purpose

3.1 The purpose of this Agreement is to:

- (a) maintain a payment system based on an hourly rate plus the payment of an all up allowance payable (subject to this Agreement) only when a driver is actually at work replacing the traditional basis of ordinary time rates, overtime and penalty rates;
- (b) maintain a system for rewarding individual driver performance;
- (c) increase the overall performance of Boral Transport's business and in particular its return on assets employed and its profit after funding; and
- (d) provide a base of commercial improvement to sustain the improvements in remuneration set out in this Agreement.

#### 4. Application and Parties

- 4.1 This Agreement shall apply to the drivers.
- 4.2 This Agreement shall be binding on:
  - (a) Boral;
  - (b) The drivers; and
  - (c) The union.

#### 5. Start Date and Period of Operation

5.1 This Agreement shall commence to operate on the start date and continue in force thereafter for the term and then in accordance with the Act.

#### 6. Relationship to Parent and Other Instruments

- 6.1 This Agreement shall be read and construed with the Parent and Other Instruments.
- 6.2 Where there is an inconsistency between this Agreement and the Parent and Other Instruments or where this Agreement covers a subject matter otherwise covered in the Parent and Other Instruments this Agreement shall apply to the extent of the inconsistency or subject matter covered.
- 6.3 This Agreement replaces the Boral Transport Limited Agreement 2004.

#### 7. Rates of Pay

- 7.1 Subject to clause 10, each driver shall be paid at the hourly rates of pay, for the class of vehicles they drive, as follows:
  - (a) Operative from the first full pay period on or after 1 October 2004:

(i)	B Double	\$19.72
(ii)	Truck and Dog	\$18.89
(iii)	Quad Dog	\$19.12
(iv)	Trailer	\$18.21
(v)	20 Tonne Trailer	\$16.98

(b) Operative from the first full pay period on or after 1 July 2005:

(i)	B Double	\$20.51
(ii)	Truck and Dog	\$19.65
(iii)	Quad Dog	\$19.88
(iv)	Trailer	\$18.94
(v)	20 Tonne Trailer	\$17.66

(c) Operative from the first full pay period on or after 1 July 2006:

(i) —	B Double	\$21.33
(ii)	Truck and Dog	\$20.43
(iii)	Quad Dog	\$20.68
(iv) –	Trailer	\$19.70
(v)	20 Tonne Trailer	\$18.37

7.2 A driver shall be paid an "at work" allowance at the rate per hour set out below while actually at work:

At Work Allowance:

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(a) Operative from the first full pay period on or after 1 October 2004:

(i)	B Double	\$4.43
(ii)	Truck and Dog	\$4.26
(iii)	Quad Dog	\$4.28
(iv)	Trailer	\$3.94
(v)	20 Tonne Trailer	\$4.17

(b) Operative from the first full pay period on or after 1 July 2005:

(i)	B Double	\$4.44
(ii)	Truck and Dog	\$4.30
(iii)	Quad Dog	\$4.32
(iv)	Trailer	\$4.01
(v)	20 Tonne Trailer	\$4.29
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(c) Operative from the first full pay period on or after 1 July 2006:

(i)	B Double	\$4.42
(ii)	Truck and Dog	\$4.32
(iii)	Quad Dog	\$4.32
(iv)	Trailer	\$4.05
(v)	20 Tonne Trailer	\$4.38

- 7.3 Except as provided for in clause 7.4 and 7.5 below:
  - (a) all penalties and premiums (however termed), overtime payments and all allowances (excluding leading hand allowance, living away from home allowance and travel allowance) are included in and compensated by the:
    - (i) rates set out in clause 7.1; and
    - (ii) "at work" allowance in clause 7.2, and
  - (b) the rates in clause 7.1 and the "at work" allowance in clause 7.2 compensate an employee for working Monday to Saturday inclusive and at any time on those days.

Notation: The rates and "at work" allowance contain within them a payment of one meal allowance per day Monday to Saturday inclusive.

Saturday work will continue to be allocated on the basis of the existing voluntary rosters.

7.4 Each driver who works shift work as defined in the Parent and Other Instruments shall be paid per hour worked in addition to the amounts set out in clause 7.1 and 7.2 the following amounts:

Permanent Night Shift

(a) Operative from the first full pay period on or after 1 October 2004:

(i) —	B Double	\$4.01
(ii)	Truck and Dog	\$3.85
(iii)	Quad Dog	\$3.89
(iv)	Trailer	\$3.71
(v)	20 Tonne Trailer	\$3.46

(b) Operative from the first full pay period on or after 1 July 2005:

(i)	B Double	\$4.15
(ii)	Truck and Dog	\$3.98
(iii)	Quad Dog	\$4.03
(iv)	Trailer	\$3.84
(v)	20 Tonne Trailer	\$3.58

(c) Operative from the first full pay period on or after 1 July 2006:

(i)	B Double	\$4.30
(ii)	Truck and Dog	\$4.12
(iii)	Quad Dog	\$4.17
(iv)	Trailer	\$3.97
(v)	20 Tonne Trailer	\$3.71

Permanent Afternoon Shift

(a) Operative from the first full pay period on or after 1 October 2004:

(i)	B Double	\$2.34
(ii)	Truck and Dog	\$2.24
(iii)	Quad Dog	\$2.27
(iv)	Trailer	\$2.16
(v)	20 Tonne Trailer	\$2.02

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(b) Operative from the first full pay period on or after 1 July 2005:

(i)	B Double	\$2.42
(ii)	Truck and Dog	\$2.32
(iii)	Quad Dog	\$2.35
(iv)	Trailer	\$2.24
(v)	20 Tonne Trailer	\$2.09

(c) Operative from the first full pay period on or after 1 July 2006:

(i)	B Double	\$2.51
(ii) —	Truck and Dog	\$2.40
(iii)	Quad Dog	\$2.43
(iv)	Trailer	\$2.31
(v)	20 Tonne Trailer	\$2.16

7.5 Each driver who works on a:

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(a) Sunday shall be paid per hour worked in addition to the amounts set out in clause 7.1 and 7.2:

Operative from the first full pay period on or after 1 October 2004:

(i) B Double	\$13.38
(ii) Truck and Dog	\$12.82
(iii)Quad Dog	\$12.98
(iv) Trailer	\$12.36
(v) 20 Tonne Trailer	\$11.52

Operative from the first full pay period on or after 1 July 2005:

(i) B Double	\$13.85
(ii) Truck and Dog	\$13.27
(iii)Quad Dog	\$13.43
(iv)Trailer	\$12.79
(v) 20 Tonne Trailer	\$11.92

Operative from the first full pay period on or after 1 July 2006:

(i) B Double	\$14.33
(ii) Truck and Dog	\$13.73
(iii)Quad Dog	\$13.90
(iv)Trailer	\$13.24
(v) 20 Tonne Trailer	\$12.34

(b) Public Holiday as defined in the Parent and Other Instruments shall be paid per hour worked in addition to the amounts set out in clause 7.1 and 7.2:

Operative from the first full pay period on or after 1 October 2004:

(i) B Double	\$20.07	
(ii) Truck and Dog	\$19.23	
(iii)Quad Dog	\$19.47	
(iv)Trailer	\$18.53	
(v) 20 Tonne Trailer	\$17.28	
Operative from the first full pay period on or after 1 July 2005:		

(i) B Double	\$20.77
(ii) Truck and Dog	<b>\$19.90</b>
(iii)Quad Dog	\$20.15
(iv)Trailer	\$19.18
(v) 20 Tonne Trailer	\$17.88

Operative from the first full pay period on or after 1 July 2006:

(i) B Double	1	\$21.50
(ii) Truck and Dog		\$20.60
(iii)Quad Dog		\$20.86
(iv)Trailer		\$19.85
(v) 20 Tonne Trailer		\$18.51

Notation: The rates in this clause are not cumulative with:

- (a) each other and a driver is only entitled to the Public Holiday rate when a Public Holiday falls on a Sunday; and
- (b) the rates set out in clause 7.4 and a driver who works shift work on a Sunday or Public Holiday is only entitled to the Sunday rate or the Public Holiday rate and not the shift rate in clause 7.4.

- 7.6 (a) Subject to this Agreement, whenever there are insufficient drivers ready willing and able to drive, Monday to Saturday inclusive, to meet the needs of the business Boral may serve a 'Failure to Meet Business Needs' notice on the Union to that effect stating the details of the failure.
  - (b) If during the nominal term Boral serve three 'Failure to Meet Business Needs' notices Boral may serve an 'All-Up Rate Regression Notice' on the Union.
  - (c) Three days after serving an 'All-Up Rate Regression Notice' on the Union clauses 7.1, 7.2, 7.3, 7.4, 7.5, 7.6 and 8.1 shall no longer apply and in lieu thereof:
    - (i) the rates of pay in Schedule "C" shall apply for all ordinary hours worked; and
    - (ii) the relevant provisions of the Parent and Other Instruments shall apply.

#### 8. Hour of Work

- 8.1 For the purposes of clause 10 and any Industrial Legislation the 'ordinary hours of work' shall be 7.6 hours a day Monday to Friday inclusive totalling 38 hours a week.
- 8.2 Boral may direct a driver to commence work:
  - (a) between 5.00 am and 7.00am each morning subject to notifying the driver of their start time before the drivers rostered finish time on the previous working day; or
  - (b) after 7.00 am each morning subject to giving the driver seven days notice.
- 8.3 To avoid any doubt no penalty or premium shall be paid to drivers commencing work between 5.00 am and 7.00 am.

#### 9. Superannuation

9.1 Superannuation Legislation – The subject of superannuation is dealt with extensively by federal legislation including the Superannuation Guarantee (Administration) Act 1992 (Cth), the Superannuation Industry Supervision Act 1993 (Cth), the Superannuation (Resolution of Complaints) Act 1993 (Cth), and s124 of the Industrial Relations Act 1996. This legislation, as varied from time to time, governs our superannuation rights and obligations.

Notation: Refer to clause 10 for Wages Sacrifice provisions.

#### 10 'Wages Sacrifice' In Return For Increased Employer Funded Superannuation

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- 10.1 A permanent driver may elect to forgo receiving part of their base rate of pay set out in clause 7.1 in return for increased employer funded superannuation by completing the election form set out in Schedule D of this Agreement.
- 10.2 Where a permanent driver has made an election referred to in clause 10.1 their base rate of pay set out in clause 7.1 shall be reduced (because Boral will be funding more superannuation for them) by the amount of increased employer funded superannuation so elected except when calculating payments made on termination (such as pay in lieu of notice, accrued annual and long service leave entitlements and redundancy pay) and the minimum statutory employer superannuation contribution which is currently 9%.
- 10.3 A permanent driver may elect to forgo receiving part of their base rate of pay set out in clause 7.1 in return for increased employer funded superannuation by completing the election form set out in Schedule D of this Agreement.
- 10.4 Whenever a permanent driver has made an election referred to in clause 10.1 Boral shall provide the driver with employer funded superannuation contributions in the amount elected in addition to any minimum statutory employer contribution.
- 10.4 Having made an election in accordance with this clause a driver may cease or vary their election by completing a further election form as set out in Schedule D of this Agreement to have effect on and only on 1 January or 1 July each year.
- 10.5 Despite anything else in this clause:
  - (a) should any laws governing taxation or superannuation change at any time so as to impose any additional cost or tax upon Boral than those applicable at the commencement of the operation of this clause then Boral may serve a notice upon each driver of their intention to cease the wages sacrifice for them and upon the first full pay period to commence on or after the service of the notice the wages sacrifice election shall cease to operate; and
  - (b) if a driver has made a wages sacrifice election in accordance with this clause in relation to their ordinary time rate of pay and then enters a period of leave without pay the wages sacrifice election in relation to their ordinary time rate of pay shall be suspended for the period of such leave.
- 10.6 During any period when an driver is injured or incapacitated and in receipt of workers' compensation payments, Boral will continue to provide the driver with employer funded superannuation contributions in the amount elected in addition to any statutory contributions while the driver is still employed by

Boral, up to a maximum of 26 weeks within any continuous period of 52 weeks from the date of the driver's injury or incapacitation.

10.7 Despite anything else in this clause a driver must not make a sacrifice election of a percentage that when added to the minimum Superannuation Guarantee Contribution exceeds the age-based contribution limit provided for by sections 82AAC to 82AAF of the Income Tax Assessment Act 1946 (Cth).

#### 11. Performance Appraisal and Bonus

- 11.1 On the last day of each performance appraisal period Boral shall undertake a performance appraisal for each driver using the criterion set out in Schedule "A" and determine how in its opinion each driver has performed.
- 11.2 Based on the assessment in clause 11.1, Boral shall categorise each driver as:
  - (a)(c) unsatisfactory;
  - (b)(d) improvement required;
  - (c) c1 satisfactory;
  - (b) (b) frequently exceeds satisfactory standard; or
  - ? (a) (a) excellent.
- 11.3 Boral shall discuss with each driver their assessment and the category they were placed in.
- 11.4 If Boral believe that there is room for improvement in a drivers performance they will discuss this with the driver concerned and take such action as they see appropriate.

Notation: A driver may have a delegate or co-delegate present during these discussions.

- 11.5 Subject to clause 11.5 (c): (a)
  - (i) each driver will be paid within three weeks of the end of each performance appraisal period a bonus which shall not be less than1.0 % of their quarterly earnings;
  - the average amount paid to all drivers in accordance with this (ii) clause will not be any less than 2.5 % of the sum of all of the drivers quarterly earnings; and
  - no driver shall receive a bonus exceeding 5.0% of their (iii) quarterly earnings unless the amount exceeding the 5.0% is in addition to the average amount arising from clause 11.5 (b).
  - In addition to the bonus ascertained from clause 11.5 (a) each driver (b) who works more than 50% of the Saturdays in a performance appraisal period as and when required by Boral will be paid a further bonus which shall be determined by:
    - **6**) establishing a Saturday bonus pool for the total amount of bonuses equivalent to 1.5% of the sum of all of the drivers quarterly earnings; and then
    - dividing the Saturday bonus pool between the eligible drivers (ii) proportionally to the number of Saturdays each driver worked in the performance appraisal period.
  - Whenever the bonus precondition is not met by a driver, their bonus (c) paid in accordance with clause 11.5 (a) will be reduced by 50% for each such occasion.

#### 12. At Work Allowance Paid For Some Purposes

- Despite any thing else in this Agreement the "at work allowance" set out in 12.1 clause 7.2 shall be paid for the following purposes:
  - clause 9.1; (a)

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- (b)
  - taking a rostered days off; and
- taking a Public Holiday (as defined in the Parent and Other (c) Instruments).

#### Renegotiations, Safety Net & No Extra Claims 13.

- The parties will commence discussion no later than six months before the end 13.1 of the nominal term on whether any Agreement should replace this Agreement and if so it terms.
- 13.2 If the parties decide not to continue with the arrangements set out in clauses 7 and 11 of this Agreement then the ordinary hourly rates of pay that operated before this Agreement came into force will be increased by 12% and become the ordinary hourly rates of pay and will operate from the last day of the term (unless otherwise agreed) until varied by agreement or by the Commission.

- 13.3 To avoid any doubt, the rates referred to in clause 13.2 are set out in Schedule "B".
- 13.4 The Union undertakes not to pursue any further claims for improvements in remuneration of conditions of employment for the nominal term.

#### 14. Casual Employees

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- 14.1 Casual drivers employed by Boral shall be paid all of the rates set out in clause 7 of this Agreement except the 'at work allowance' set out in clause 7.2 and in lieu thereof the provisions for overtime in the Parent and Other Instruments shall apply.
- 14.2 To avoid any doubt a casual driver shall be paid a 15% casual loading in addition to the rates set out in clause 7.1.

#### 15. Disputes Procedure

- 15.1 The following steps must apply in the following order for resolution of a dispute. For each step, the next step may be taken if the dispute has not been resolved within the time indicated for that step, which runs from the time the initial consultation is required:
  - (a) a dispute must initially be dealt with as close to its source as possible, with graduated steps for further discussion and resolution at higher levels;
  - (b) the initial discussion should be dealt with the depot manager;
  - (c) if the matter is not resolved at this level, the driver and the union delegate(s) should approach a senior management representative for discussion and resolution of the problem;
  - (d) the union organiser and senior management may get involved if required at any time;
  - (e) either party may call a Special Committee\* of the EBA Committee to attempt to resolve the dispute;
  - (f) if the issue remains unresolved, the matter may be referred to the NSW Industrial Relations Commission for conciliation/arbitration, (either party may refer a dispute to the NSW Industrial Relations Commission at any time during the process); and
  - (g) while the above procedure is being followed and until the matter is resolved there must be no industrial action of any kind by each driver, Boral or the Union.
  - \* The Special Committee shall consist of:
    - senior management representatives
    - the TWU organiser
    - the delegate(s) from the depot(s) with the dispute and any external facilitators the Committee may require.

#### 16. Allocation of Work

16.1 Boral acknowledges and agrees that:

- (a) quarry work will be allocated in the morning to company vehicles first and then to haulier; Monday to Friday inclusive;
- (b) quarry work on a Saturday will be allocated on a one (company vehicle) for one (haulier vehicle) basis subject to:
  - having allocated the number of vehicles needed; and
  - the company deciding which company vehicles are required,
- (c) afternoon work (performed in what traditionally was considered overtime hours) will be allocated on the basis of the arrival of vehicles at the weighbridge until work is concluded;
- (d) (to avoid any doubt) the provisions in (a), (b) and (c) are subject to the driving hours laws; and
- (e) they will monitor the arrival of vehicles back to a weighbridge and if any vehicle is found to have 'jumped the queue' Boral will take appropriate action against the driver of that vehicle.

#### 17. Rate For Leave

17.1 Whenever a driver enters a period of leave arising from the Parent and Other Instruments or Industrial Legislation they shall be paid at the rates set out in Schedule "C".

#### 18. Dictionary

18.1 In this Agreement the following words and terms in the left hand column shall have the meaning given to them in the right hand column:

Boral	Boral Construction Materials Group Limited
Boral Transport	Boral Transport Limited
Driver(s)	Each and every driver employed by Boral:
	<ul> <li>(a) to work out of a depot or yard operated by Boral Transport; and</li> <li>(b) whose terms and conditions of employment are regulated by the</li> </ul>
Start Date	parent awards

Term	From the start date to 1 July 2007
Union	the Transport Workers' Union of NSW
Parent Awards	Transport Industry (State) Award and the Transport Industry Quarried Materials (State) Award
Parent and Other Instruments	the parent awards and the Boral Transport Ltd NSW Operations Joint Development Award 1996 and the Joint Development Agreement EBA 1994 Award
depot or yard operated by Boral Transport	Emu Plains, Port Kembla, Doyalson, Queanbeyan, Greystanes and the Blue Circle Bulk operations
Act	the Industrial Relations Act 1996
EBA Committee	2 representatives from each depot, management representatives and the TWU organiser
<b>Bonus Precondition</b>	to participate in yard and/or union meetings outside working hours and with a minimum of 24 hours notice for any such meeting
Industrial Legislation	the Workers Compensation Act, the Annual Holidays Act 1944, the Long Service Leave Act 1955
Driving Hours Laws	refer relevant regulations
Performance Appraisal Period	July to September, October to December, January to March and April to June
Quarterly Earnings	the wages paid to a driver in the relevant performance appraisal period excluding any allowances, payments made in accordance with clause 7.4 or 7.5 of this Agreement and payments made to drivers entering a period of leave arising

from the Parent and Other Instruments or Industrial Legislation

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#### Schedule A

#### **Objective**

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#### 1. Availability

Sick leave; (Any day before or after a weekend, RDO or a public holiday) Available for Saturday, Sunday and outside normal hours when required

#### 2. LTI's

Any lost time injury

#### 3. MTI's

Any medically treated injury

#### 4. Major Vehicle accidents

Any accident as defined by QA manual that is due to or substantially due to driver error or neglect

#### 5. Complaints and Accidents

Minor accidents as defined by QA manual that are due to or substantially due to driver error or neglect Verified customer complaints Verified public complaints

#### 6. Driving Performance

Fleetcom downloaded as required Over speed (eg travelling at greater than 106km/hr for more than 40 seconds Compliance with driver breaks

#### 7. Paperwork

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Completed as per QA manual on a daily basis Use of 2-way radio and Archipelago System

#### 8. Productivity

Measuring the earnings of a drivers vehicle against the earnings of other drivers vehicles of a similar configuration

#### Subjective

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#### 1. Presentation

Truck cleanliness Uniform – driver will wear the uniform and will be presentable at all times during working hours Acts in a professional and ethical manner

#### 2. Complies with Boral Policies

Environmental OH & S (in particular entry and exit of trucks) Smoking policy Wear Personal Protective Equipment

#### 3. Communication

Encourages open communication that allows issues to be raised easily Treats those around him with respect and empathy Has effective, polite and timely communication with allocators

#### 4. Change management

Solves problems effectively Works actively to improve performance Displays initiative and a sense of responsibility to get on with the job

#### 5. Business focus

Demonstrates a strong customer focus Identifies ways of improving doing business and new business opportunities for Boral

### Schedule B

(a)	B Double	\$22.08
(b)	Truck and Dog	\$21.16
(c)	Quad Dog	\$21.42
(d)	Trailer	\$20.39
(e)	20 Tonne Trailer	\$19.02

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### Schedule C

### First Year of the Term

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(a)	B Double	\$19.72
(b)	Truck and Dog	\$18.89
(c)	Quad Dog	\$19.12
(d)	Trailer	\$18.21
(e)	20 Tonne Trailer	\$16.98

#### Second Year of the Term

(a)	B Double	\$20.51
(b)	Truck and Dog	\$19.65
(c)	Quad Dog	\$19.89
(d)	Trailer	\$18.94
(e)	20 Tonne Trailer	\$17.66

#### Third Year of the Term

(a)	B Double	\$21.33
(b)	Truck and Dog	\$20.43
(c)	Quad Dog	\$20.68
(d)	Trailer	\$19.70
(e)	20 Tonne Trailer	\$18.37

#### Schedule D

#### 'Wages Sacrifice' Election Form

Pursuant to clause 10 of the Boral Transport Agreement 2005 an employee may elect to forgo part of their base rate of pay set out in clause 7.1 in return for increased employer funded superannuation.

Having taken my own independent financial and taxation advice on the matter, I [insert employee name] classified on Level [insert level] elect in accordance with clause 10 of the Boral Transport Agreement 2005 to forgo the amount circled in the table below of my base rate of pay set out in clause 7.1 (calculated for administrative purposes as a weekly amount by multiplying my base rate by 38) in return for increased employer funded superannuation contributions equal to this amount.

<u>1 July 2005 base rates (calculated for administrative purposes as a weekly amount by multiplying my base rate by 38):</u>

Level	1% Election	3% Election	5% Election	7% Election	10% Election	15% Election	20% Election
B Double	\$7.79	\$23,38	\$38.97	\$54.56	\$77.94	\$116.91	\$155.88
Truck and Dog	\$7.47	\$22.40	\$37.34	\$52.27	\$74.67	\$112,01	\$149.34
Quad Dog	\$7.55	\$22.66	\$37.77	\$52.88	\$75.54	\$113.32	\$151.09
Trailer	\$7.20	\$21.59	\$35.99	\$50.38	\$71.97	\$107.96	\$143.94
20 Tonne Trailer	\$6.71	\$20.13	\$33.55	\$46.98	\$67.11	\$100.66	\$134.22

<u>1 July 2006 base rates (calculated for administrative purposes as a weekly amount by multiplying my base rate by 38):</u>

Level	1% Election	3% Election	5% Election	7% Election	10% Election	15% Election	20% Election
B Double	\$8.11	\$24.32	\$40.53	\$56.74	\$81.05	\$121.58	\$162.11
Truck and Dog	\$7.76	\$23.29	\$38.82	\$54.34	\$77.63	\$116.45	\$155.27
Quad Dog	\$7.86	\$23.58	\$39.29	\$55.01	\$78.58	\$117.88	\$157.17
Trailer	\$7.49	\$22.46	\$37.43	\$52.40	\$74.86	\$112.29	\$149.72
20 Tonne Trailer	\$6.98	\$20.94	\$34.90	\$48.86	\$69.81	\$104.71	\$139.61

In making this election, the elected percentage when added to the minimum Superannuation Guarantee Contribution does not exceed the age-based contribution limit provided for by sections 82AAC to 82AAF of the Income Tax Assessment Act 1946 (Cth).

Notation:

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For the 2004/2005 tax year these were:

Under 35 Years of age	35 to 49 Years of age	Over 50 Years of age
\$13,934	\$38,702	\$95,980

Signed by [insert employee name].....

Confirmed by Boral [insert name].....

Date

#### Schedule E

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This schedule includes the points allocation schedule for the objective and subjective measures and an example of the expected bonus calculation sheet required to be presented to each driver each quarter.

## **Boral Transport Southern Region EBA 2004**

## **Objective points Allocation**

Objective Measure	Points Allocation
<u>Availability</u> Sick leave (Any day before of after a weekend, RDO or a public holiday. Available for Saturday, Sunday and outside normal hours when required.	Maximum 10 points Deduct 2 points for every breach
<b>LTI's</b> Any lost time injury.	Maximum 20 points Deduct all 20 points in the event of an LTI
MTI's Any medically treated injury.	Maximum 10 points. Deduct 10 points fore each medically treated injury
Major Vehicle Accidents Any accident as defined by QA that is due to or substantially due to driver error or neglect.	Maximum 20 points Deduct all 20 points in the event of a MVA
<ul> <li>Complaints and Accidents</li> <li>Minor accidents as defined by QA manual due to or substantially due to driver error or neglect.</li> <li>Verified customer complaints</li> <li>Verified public complaints</li> </ul>	Maximum 10 points Deduct 5 point for each breach.
Driving Performance Fleetcom download as required Over speed (eg. Traveling at greater than 106km.hr for more than 40 seconds, compliance with driver breaks),	Maximum 10 points Deduct 2 point for each breach.
<b>Paperwork</b> Completed as per QA manual on a daily basis. Use of 2-way and Archipelago System.	Maximum 20 points Deduct 2 points for each breach.
<b>Productivity</b> Measuring the earnings of a driver's vehicle against the earnings of other driver's vehicles of a similar configuration	Allocate trucks evenly within each group with the best performing vehicle getting 20 points and the lowest performing vehicle getting 0 points.

### **Boral Transport Southern Region EBA 2004**

## Subjective points Allocation

Subjective Measure	Points Allocation
<ul> <li>Presentation</li> <li>Truck cleanliness</li> <li>Uniform – Driver will wear and will be presentable at a during working hours</li> <li>Acts in a professional and e manner</li> </ul>	<ul> <li>Il times</li> <li>10 points for satisfactory performance</li> <li>Manager will rate between 0 and 20.</li> </ul>
<ul> <li>Complies with Boral Pol</li> <li>Environmental</li> <li>OH&amp;S (in particular entry a trucks</li> <li>Smoking policy</li> <li>Wears Personal Protective I</li> </ul>	<ul> <li>Rating</li> <li>20 points for outstanding performance</li> <li>10 points for satisfactory performance</li> <li>Manager will rate between 0 and 20</li> </ul>
<ul> <li>Communication</li> <li>Encourages open communicallows issues to be raised ea</li> <li>Treats those around him with and empathy</li> <li>Has effective, polite and tim communication with allocated and a second se</li></ul>	<ul> <li>asily</li> <li>20 points for outstanding performance</li> <li>10 points for satisfactory performance</li> <li>Manager will rate between 0 and 20.</li> </ul>
<ul> <li>Change Managemen</li> <li>Solves problems effectively</li> <li>Works actively to improve performance</li> <li>Displays initiative and a sen responsibility to get on with Business Focus</li> </ul>	t Rating • 20 points for outstanding performance • 10 points for satisfactory performance se of • Manager will rate between 0 and 20.
<ul> <li>Business Focus</li> <li>Demonstrates a strong custo</li> <li>Identifies ways of improving business and new business opportunities for Boral</li> </ul>	_

Employee Bonus Calculation Sheet Depot: Period: Employee:

Saturday Bonus

Bonus Percentage	
Total of Bonus Pool	
Cumulative Saturdays worked	
Eligible Saturdays worked	
Average Saturday Value	

Max Sats	
You Worked	
Your Bonus	

Participating drivers	
Bonus paid out	
Variance	

### KPI Indicators - Entire Depot

Total wages paid	Rating	No of Drivers	% of Drivers
Bonus percentage	A		
Total of Bonus pool	В		
Amount paid out	С		
Variance	D		
No of Drivers	E		
	Total		

Personal KPIs

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	Objective Measure					Subjective Measures							
	Avatlability	LTI's	MTI's	MVA breaches	C&A breaches	DP breaches	P/work breaches	Productivity points	Presentation	Boral Policies	Communication	Change Management	Business Focus
Breaches	1	1	1	1						1			-
Points	+	-	-	-	-	-	-		-	-	-		_

Objective Points Subjective Points Total Points Your Classification Wages used for Classification KPI Bonus Total Bonus

Includes the Saturday bonus shown above

Made this of 2005 as an Enterprise Agreement to be approved under the Industrial Relations Act 1996 as amended.

For and On Behalf of Boral Construction Materials Group Limited

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For and On Behalf of the Transport Workers Union of Australia NSW Branch

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