# REGISTER OF ENTERPRISE AGREEMENTS

ENTERPRISE AGREEMENT NO: EA05/42

# **TITLE:** Boral Transport Agreement 2004

**I.R.C. NO:** IRC4/7520

**DATE APPROVED/COMMENCEMENT:** 19 January 2005 / 1 October 2005

**TERM:** 33

**NEW AGREEMENT OR** 

**VARIATION:** Replaces EA02/61.

GAZETTAL REFERENCE: 11 March 2005

**DATE TERMINATED:** 

**NUMBER OF PAGES:** 15

### **COVERAGE/DESCRIPTION OF**

**EMPLOYEES:** The agreement applies to all Drivers employed by Boral Construction Materials Group Limited, Clunies Ross Street, Prospect, NSW, 2149, who fall within the coverage of the Boral Transport Ltd NSW Operations Joint Development (State) Award 1996, Transport Industry (State) Award, Transport Industry Quarried Materials, (State) Award.

**PARTIES:** Boral Construction Materials Group Limited -&- the Transport Workers' Union of New South Wales

# **BORAL TRANSPORT AGREEMENT 2004**

#### 1. Title

1.1 This Agreement shall be known as the Boral Transport Agreement 2004.

# 2. Arrangement

- 1. Title
- 2. Arrangement
- 3. Purpose
- 4. Application and Parties
- 5. Start Date and Period of Operation
- 6. Relationship to Parent and Other Instruments
- 7. Rates of Pay
- 8. Hours of Work
- 9. Sign of Payment
- 10. Superannuation
- 11. Performance Appraisal and Bonus
- 12. At Work Allowance Paid For Some Purposes
- 13. Renegotiation, Safety Net and No Extra Claims
- 14. Casual Employees
- 15. Disputes Procedure
- 16. Allocation of Work
- 17. Dictionary
- 18. Schedule A
- 19. Schedule B
- 20. Schedule C
- 21. Schedule D

# 3. Purpose

- 3.1 The purpose of this Agreement is to:
  - (a) maintain a payment system based on an hourly rate plus the payment of an all up allowance payable (subject to this Agreement) only when a driver is actually at work replacing the traditional basis of ordinary time rates, overtime and penalty rates;
  - (b) maintain a system for rewarding individual driver performance;
  - (c) increase the overall performance of Boral Transport's business and in particular its return on assets employed and its profit after funding; and
  - (d) provide a base of commercial improvement to sustain the improvements in remuneration set out in this Agreement.

# 4. Application and Parties

- 4.1 This Agreement shall apply to the drivers.
- 4.2 This Agreement shall be binding on:
  - (a) Boral:
  - (b) The drivers; and
  - (c) The union.

## 5. Start Date and Period of Operation

5.1 This Agreement shall commence to operate on the start date and continue in force thereafter for the term and then in accordance with the Act.

## 6. Relationship to Parent and Other Instruments

- 6.1 This Agreement shall be read and construed with the Parent and Other Instruments.
- 6.2 Where there is an inconsistency between this Agreement and the Parent and Other Instruments or where this Agreement covers a subject matter otherwise covered in the Parent and Other Instruments this Agreement shall apply to the extent of the inconsistency or subject matter covered.
- 6.3 This Agreement replaces the Boral Transport Limited Agreement 2001...

# 7. Rates of Pay

- 7.1 Each driver shall be paid at the hourly rates of pay, for the class of vehicles they drive, as follows:
  - (a) Operative from the first full pay period on or after 1 October 2004:

(i)	B Double	\$19.72
(ii)	Truck and Dog	\$18.89
(iii)	Quad Dog	\$19.12
(iv)	Trailer	\$18.21
(v)	20 Tonne Trailer	\$16.98

(b) Operative from the first full pay period on or after 1 July 2005:

(i)	B Double	\$20.51
(ii)	Truck and Dog	\$19.65
(iii)	Quad Dog	\$19.88
(iv)	Trailer	\$18.94
(v)	20 Tonne Trailer	\$17.66

(c) Operative from the first full pay period on or after 1 July 2006:

(i)	B Double	\$21.33
(ii)	Truck and Dog	\$20.43
(iii)	Quad Dog	\$20.68
(iv)	Trailer	\$19.70
(v)	20 Tonne Trailer	\$18.37

7.2 A driver shall be paid an "at work" allowance at the rate per hour set out below while actually at work:

#### At Work Allowance:

(a) Operative from the first full pay period on or after 1 October 2004:

(i)	B Double	\$4.43
(ii)	Truck and Dog	\$4.26
(iii)	Quad Dog	\$4.28
(iv)	Trailer	\$3.94
(v)	20 Tonne Trailer	\$4.17

(b) Operative from the first full pay period on or after 1 July 2005:

(i)	B Double	\$4.44
(ii)	Truck and Dog	\$4.30
(iii)	Quad Dog	\$4.32
(iv)	Trailer	\$4.01

- (v) 20 Tonne Trailer \$4.29
- (c) Operative from the first full pay period on or after 1 July 2006:

(i)	B Double	\$4.42
(ii)	Truck and Dog	\$4.32
(iii)	Quad Dog	\$4.32
(iv)	Trailer	\$4.05
(v)	20 Tonne Trailer	\$4.38

- 7.3 Except as provided for in clause 7.4 and 7.5 below:
  - (a) all penalties and premiums (however termed), overtime payments and all allowances (excluding leading hand allowance, living away from home allowance and travel allowance) are included in and compensated by the:
    - (i) rates set out in clause 7.1; and
    - (ii) "at work" allowance in clause 7.2, and
  - (b) the rates in clause 7.1 and the "at work" allowance in clause 7.2 compensate an employee for working Monday to Saturday inclusive and at any time on those days.

Notation: The rates and "at work" allowance contain within them a payment of one meal allowance per day Monday to Saturday inclusive.

Saturday work will continue to be allocated on the basis of the existing voluntary rosters.

7.4 Each driver who works shift work as defined in the Parent and Other Instruments shall be paid per hour worked in addition to the amounts set out in clause 7.1 and 7.2 the following amounts:

## Permanent Night Shift

(a) Operative from the first full pay period on or after 1 October 2004:

(i)	B Double	\$4.01
(ii)	Truck and Dog	\$3.85
(iii)	Quad Dog	\$3.89
(iv)	Trailer	\$3.71
(v)	20 Tonne Trailer	\$3.46

(b) Operative from the first full pay period on or after 1 July 2005:

(i)	B Double	\$4.15
(ii)	Truck and Dog	\$3.98
(iii)	Quad Dog	\$4.03
(iv)	Trailer	\$3.84
(v)	20 Tonne Trailer	\$3.58

(c) Operative from the first full pay period on or after 1 July 2006:

(i)	B Double	\$4.30
(ii)	Truck and Dog	\$4.12
(iii)	Quad Dog	\$4.17
(iv)	Trailer	\$3.97
(v)	20 Tonne Trailer	\$3.71

### Permanent Afternoon Shift

(a) Operative from the first full pay period on or after 1 October 2004:

(i)	B Double	\$2.34
(ii)	Truck and Dog	\$2.24
(iii)	Quad Dog	\$2.27
(iv)	Trailer	\$2.16
(v)	20 Tonne Trailer	\$2.02

(b) Operative from the first full pay period on or after 1 July 2005:

(i)	B Double	\$2.42
(ii)	Truck and Dog	\$2.32
(iii)	Quad Dog	\$2.35
(iv)	Trailer	\$2.24
(v)	20 Tonne Trailer	\$2.09

(c) Operative from the first full pay period on or after 1 July 2006:

(i)	B Double	\$2.51
(ii)	Truck and Dog	\$2.40
(iii)	Quad Dog	\$2.43
(iv)	Trailer	\$2.31
(v)	20 Tonne Trailer	\$2.16

### 7.5 Each driver who works on a:

(a) Sunday shall be paid per hour worked in addition to the amounts set out in clause 7.1 and 7.2:

Operative from the first full pay period on or after 1 October 2004:

(i)	B Double	\$13.38
(ii)	Truck and Dog	\$12.82
(iii)	Quad Dog	\$12.98
(iv)	Trailer	\$12.36
(v)	20 Tonne Trailer	\$11.52

Operative from the first full pay period on or after 1 July 2005:

(i)	B Double	\$13.85
(ii)	Truck and Dog	\$13.27
(iii)	Quad Dog	\$13.43
(iv)	Trailer	\$12.79
(v)	20 Tonne Trailer	\$11.92

Operative from the first full pay period on or after 1 July 2006:

(i)	B Double	\$14.33
(ii)	Truck and Dog	\$13.73
(iii)	Quad Dog	\$13.90
(iv)	Trailer	\$13.24
(v)	20 Tonne Trailer	\$12.34

(b) Public Holiday as defined in the Parent and Other Instruments shall be paid per hour worked in addition to the amounts set out in clause 7.1 and 7.2:

Operative from the first full pay period on or after 1 October 2004:

(i)	B Double	\$20.07
(ii)	Truck and Dog	\$19.23
(iii)	Ouad Dog	\$19.47

(iv)	Trailer	\$18.53
(v)	20 Tonne Trailer	\$17.28

Operative from the first full pay period on or after 1 July 2005:

(i)	B Double	\$20.77
(ii)	Truck and Dog	\$19.90
(iii)	Quad Dog	\$20.15
(iv)	Trailer	\$19.18
(v)	20 Tonne Trailer	\$17.88

Operative from the first full pay period on or after 1 July 2006:

(i)	B Double	\$21.50
(ii)	Truck and Dog	\$20.60
(iii)	Quad Dog	\$20.86
(iv)	Trailer	\$19.85
(v)	20 Tonne Trailer	\$18.51

Notation: The rates in this clause are not cumulative with:

- (a) each other and a driver is only entitled to the Public Holiday rate when a Public Holiday falls on a Sunday; and
- (b) the rates set out in clause 7.4 and a driver who works shift work on a Sunday or Public Holiday is only entitled to the Sunday rate or the Public Holiday rate and not the shift rate in clause 7.4.

7.6

- (a) Subject to this Agreement, whenever there are insufficient drivers ready willing and able to drive, Monday to Saturday inclusive, to meet the needs of the business Boral may serve a 'Failure to Meet Business Needs' notice on the Union to that effect stating the details of the failure.
- (b) If during the nominal term Boral serve three 'Failure to Meet Business Needs' notices Boral may serve an 'All-Up Rate Regression Notice' on the Union.
- (c) Three days after serving an 'All-Up Rate Regression Notice' on the Union clauses 7.1, 7.2, 7.3, 7.4, 7.5, 7.6 and 8.1 shall no longer apply and in lieu thereof:
  - (i) the rates of pay in Schedule "C" shall apply for all ordinary hours worked; and
  - (ii) the relevant provisions of the Parent and Other Instruments shall apply.

#### 8. Hour of Work

- 8.1 For the purposes of clause 10 and any Industrial Legislation the 'ordinary hours of work' shall be 7.6 hours a day Monday to Friday inclusive totalling 38 hours a week.
- 8.2 Boral may direct a driver to commence work:
  - (a) between 5.00 am and 7.00am each morning subject to notifying the driver of their start time before the drivers rostered finish time on the previous working day; or
  - (b) after 7.00 am each morning subject to giving the driver seven days notice.
- 8.3 To avoid any doubt no penalty or premium shall be paid to drivers commencing work between 5.00 am and 7.00 am.

#### 9. Sign on Payment

- 9.1 In consideration for:
  - (a) the period of time that has elapsed since the drivers received an increase in remuneration; and
  - (b) the commencement date of this Agreement,

each driver shall be paid the amount of \$700.00 (before tax) at the start date.

### 10. Superannuation

10.1 Superannuation Legislation - The subject of superannuation is dealt with extensively by federal legislation including the Superannuation Guarantee (Administration) Act 1992 (Cth), the Superannuation Industry Supervision Act 1993 (Cth), the Superannuation (Resolution of Complaints) Act 1993 (Cth), and s124 of the Industrial Relations Act 1996. This legislation, as varied from time to time, governs our superannuation rights and obligations.

## 11. Performance Appraisal and Bonus

- 11.1 On the last day of each performance appraisal period Boral shall undertake a performance appraisal for each driver using the criterion set out in Schedule "A" and determine how in its opinion each driver has performed.
- 11.2 Based on the assessment in clause 11.1, Boral shall categorise each driver as:
  - (a) unsatisfactory;
  - (b) improvement required;
  - (c) satisfactory;
  - (d) frequently exceeds satisfactory standard; or
  - (e) excellent.
- 11.3 Boral shall discuss with each driver their assessment and the category they were placed in.
- 11.4 If Boral believe that there is room for improvement in a drivers performance they will discuss this with the driver concerned and take such action as they see appropriate.

Notation: A driver may have a delegate or co-delegate present during these discussions.

11.5

- (a) Subject to clause 11.5 (c):
  - (i) each driver will be paid within three weeks of the end of each performance appraisal period a bonus which shall not be less than 1.0 % of their quarterly earnings;
  - (ii) the average amount paid to all drivers in accordance with this clause will not be any less than 2.5 % of the sum of all of the drivers quarterly earnings; and
  - (iii) no driver shall recei0ve a bonus exceeding 5.0% of their quarterly earnings unless the amount exceeding the 5.0% is in addition to the average amount arising from clause 11.5 (b).
- (b) In addition to the bonus ascertained from clause 11.5 (a) each driver who works more than 50% of the Saturdays in a performance appraisal period as and when required by Boral will be paid a further bonus which shall be determined by:
  - (i) establishing a Saturday bonus pool for the total amount of bonuses equivalent to 1.5% of the sum of all of the drivers quarterly earnings; and then

- (ii) dividing the Saturday bonus pool between the eligible drivers proportionally to the number of Saturdays each driver worked in the performance appraisal period.
- (c) Whenever the bonus precondition is not met by a driver, their bonus paid in accordance with clause 11.5 (a) will be reduced by 50% for each such occasion.

#### 12. At Work Allowance Paid for Some Purposes

- 12.1 Despite any thing else in this Agreement the "at work allowance" set out in clause 7.2 shall be paid for the following purposes:
  - (a) clause 10.1;
  - (b) taking a rostered days off; and
  - (c) taking a Public Holiday (as defined in the Parent and Other Instruments).

### 13. Renegotiations, Safety Net & No Extra Claims

- 13.1 The parties will commence discussion no later than six months before the end of the nominal term on whether any agreement should replace this Agreement and if so it terms.
- 13.2 If the parties decide not to continue with the arrangements set out in clauses 7 and 11 of this Agreement then the ordinary hourly rates of pay that operated before this Agreement came into force will be increased by 12% and become the ordinary hourly rates of pay and will operate from the last day of the term (unless otherwise agreed) until varied by agreement or by the Commission.
- 13.3 To avoid any doubt, the rates referred to in clause 13.2 are set out in Schedule "B".
- 13.4 The Union undertakes not to pursue any further claims for improvements in remuneration of conditions of employment for the nominal term.

### 14. Casual Employees

- 14.1 Casual drivers employed by Boral shall be paid all of the rates set out in clause 7 of this agreement except the 'at work allowance' set out in clause 7.2 and in lieu thereof the provisions for overtime in the Parent and Other Instruments shall apply.
- 14.2 To avoid any doubt a casual driver shall be paid a 15% casual loading in addition to the rates set out in clause 7.1.

#### 15. Disputes Procedure

- 15.1 The following steps must apply in the following order for resolution of a dispute. For each step, the next step may be taken if the dispute has not been resolved within the time indicated for that step, which runs from the time the initial consultation is required:
  - (a) a dispute must initially be dealt with as close to its source as possible, with graduated steps for further discussion and resolution at higher levels;
  - (b) the initial discussion should be dealt with the depot manager;
  - (c) if the matter is not resolved at this level, the driver and the union delegate(s) should approach a senior management representative for discussion and resolution of the problem;
  - (d) the union organiser and senior management may get involved if required at any time;
  - (e) either party may call a Special Committee\* of the EBA Committee to attempt to resolve the dispute;

- (f) if the issue remains unresolved, the matter may be referred to the NSW Industrial Relations Commission for conciliation/arbitration, (either party may refer a dispute to the NSW Industrial Relations Commission at any time during the process); and
- (g) while the above procedure is being followed and until the matter is resolved there must be no industrial action of any kind by each driver, Boral or the Union.
  - \* The Special Committee shall consist of:

senior management representatives

the TWU organiser

the delegate(s) from the depot(s) with the dispute and any external facilitators the Committee may require.

#### 16. Allocation of Work

- 16.1 Boral acknowledges and agrees that:
  - (a) quarry work will be allocated in the morning to company vehicles first and then to haulier; Monday to Friday inclusive;
  - (b) quarry work on a Saturday will be allocated on a one (company vehicle) for one (haulier vehicle) basis subject to:

having allocated the number of vehicles needed; and

the company deciding which company vehicles are required,

- (c) afternoon work (performed in what traditionally was considered overtime hours ) will be allocated on the basis of the arrival of vehicles at the weighbridge until work is concluded;
- (d) (to avoid any doubt) the provisions in (a), (b) and (c) are subject to the driving hours laws; and
- (e) they will monitor the arrival of vehicles back to a weighbridge and if any vehicle is found to have 'jumped the queue' Boral will take appropriate action against the driver of that vehicle.

## 17. Rate for Leave

17.1 Whenever a driver enters a period of leave arising from the Parent and Other Instruments or Industrial Legislation they shall be paid at the rates set out in Schedule "C".

#### 18. Dictionary

18.1 In this Agreement the following words and terms in the left hand column shall have the meaning given to them in the right hand column:

Boral Boral Construction Materials Group Limited

Boral Transport Boral Transport Limited

Driver(s) Each and every driver employed by Boral:

(a) to work out of a depot or yard operated by Boral Transport; and

(b) whose terms and conditions of employment are regulated by the parent awards

Start Date 1 October 2004

Term two years and nine months from the start date less the period of days from 1 October

2004 to the start date

Union the Transport Workers' Union of Australia NSW Branch

Parent Awards Transport Industry (State) Award and the Transport Industry Quarried Materials

(State) Award

Parent and Other Instruments

the parent awards and the Boral Transport Ltd NSW Operations Joint Development

Award 1996 and the Joint Development Agreement EBA 1994 Award

depot or yard operated by Boral Transport Emu Plains, Port Kembla, Doyalson, Queanbeyan, Greystanes and the Blue Circle

**Bulk** operations

Act the Industrial Relations Act 1996

EBA Committee 2 representatives from each depot, management representatives and the TWU

organiser

Bonus Precondition to participate in yard and/or union meetings outside working hours and with a

minimum of 24 hours notice for any such meeting

Industrial Legislation the Workers Compensation Act, the Annual Holidays Act 1944, the Long Service

Leave Act 1955

Driving Hours Laws refer relevant regulations

Performance Appraisal Period July to September, October to December, January to March and April to June

Quarterly Earnings the wages paid to a driver in the relevant performance appraisal period excluding any

allowances, payments made in accordance with clause 7.4 or 7.5 of this Agreement and payments made to drivers entering a period of leave arising from the Parent and

Other Instruments or Industrial Legislation

### **SCHEDULE A**

### Objective

# 1. Availability

Sick leave; (Any day before or after a weekend, RDO or a public holiday) Available for Saturday, Sunday and outside normal hours when required

#### 2. LTI's

Any lost time injury

#### 3. MTI's

Any medically treated injury

#### 4. Major Vehicle accidents

Any accident as defined by QA manual that is due to or substantially due to driver error or neglect

5. Complaints and Accidents

Minor accidents as defined by QA manual that are due to or substantially due to driver error or neglect Verified customer complaints, Verified public complaints

### **6.** Driving Performance

Fleetcom downloaded as required Over speed (eg travelling at greater than 106km/hr for more than 40 seconds Compliance with driver breaks

### 7. Paperwork

Completed as per QA manual on a daily basis Use of 2-way radio and Archipelago System

### 8. Productivity

Measuring the earnings of a drivers vehicle against the earnings of other drivers vehicles of a similar configuration

### **Subjective**

#### 1. Presentation

Truck cleanliness

Uniform - driver will wear the uniform and will be presentable at all times during working hours Acts in a professional and ethical manner

#### 2. Complies with Boral Policies

Environmental

OH & S (in particular entry and exit of trucks)

Smoking policy

Wear Personal Protective Equipment

#### 3. Communication

Encourages open communication that allows issues to be raised easily Treats those around him with respect and empathy

Has effective, polite and timely communication with allocators

#### 4. Change management

Solves problems effectively

Works actively to improve performance

Displays initiative and a sense of responsibility to get on with the job

#### 5. Business focus

Demonstrates a strong customer focus

Identifies ways of improving doing business and new business opportunities for Boral

### **SCHEDULE B**

(a)	B Double	\$22.08
(b)	Truck and Dog	\$21.16
(c)	Quad Dog	\$21.42
(d)	Trailer	\$20.39
(e)	20 Tonne Trailer	\$19.02

# **SCHEDULE C**

### First Year of the Term

(a)	B Double	\$19.72
(b)	Truck and Dog	\$18.89
(c)	Quad Dog	\$19.12
(d)	Trailer	\$18.21
(e)	20 Tonne Trailer	\$16.98

# Second Year of the Term

(a)	B Double	\$20.51
(b)	Truck and Dog	\$19.65
(c)	Quad Dog	\$19.88
(d)	Trailer	\$18.94
(e)	20 Tonne Trailer	\$17.66

# Third Year of the Term

(a)	B Double	\$21.33
(b)	Truck and Dog	\$20.43
(c)	Quad Dog	\$20.68
(d)	Trailer	\$19.70
(e)	20 Tonne Trailer	\$18.37

# **SCHEDULE D**

This schedule includes the points allocation schedule for the objective and subjective measures and an example of the expected bonus calculation sheet required to be presented to each driver each quarter

# **Boral Transport Southern Region EBA 2004**

# **Objective points Allocation**

Objective Measure	Points Allocation
Availability	
Sick leave (Any day before of after a weekend, RDO	Maximum 10 points
or a public holiday. Available for Saturday, Sunday	Deduct 2 points for every breach
and outside normal hours when required.	
LTI's	
Any lost time injury.	Maximum 20 points
	Deduct all 20 points in the event of an LTI
MTI's	
Any medically treated injury.	Maximum 10 points.
	Deduct 10 points fore each medically treated
	injury
Major Vehicle Accidents	
Any accident as defined by QA that is due to or	Maximum 20 points
substantially due to driver error or neglect.	Deduct all 20 points in the event of a MVA
Complaints and Accidents	
Minor accidents as defined by QA manual	Maximum 10 points
due to or substantially due to driver error or neglect.	Deduct 5 point for each breach.
Verified customer complaints	
Verified public complaints	
Driving Performance	
Fleetcom download as required	Maximum 10 points
Over speed (eg. Traveling at greater than 106km.hr	Deduct 2 point for each breach.

for more than 40 seconds, compliance with driver	
breaks).	
Paperwork	
Completed as per QA manual on a daily basis.	Maximum 20 points
Use of 2-way and Archipelago System.	Deduct 2 points for each breach.
Productivity	
Measuring the earnings of a driver's vehicle against	Allocate trucks evenly within each group with
the earnings of other driver's vehicles of a similar	the best performing vehicle getting 20 points
configuration.	and the lowest performing vehicle getting 0
	points.

# **Boral Transport Southern Region EBA 2004**

# Subjective points Allocation

Subjective Measure	Points Allocation
Presentation	
Truck cleanliness	Rating
Uniform - Driver will wear uniform and will	20 points for outstanding performance
be presentable at all times during working hours	10 points for satisfactory performance
Acts in a professional and ethical manner	Manager will rate between 0 and 20.
Complies with Boral Policies	
Environmental	Rating
OH&S (in particular entry and exit of trucks	20 points for outstanding performance
Smoking policy	10 points for satisfactory performance
Wears Personal Protective Equipment	Manager will rate between 0 and 20
Communication	
Encourages open communication that allows	Rating
issues to be raised easily	20 points for outstanding performance
Treats those around him with respect and	10 points for satisfactory performance
empathy	Manager will rate between 0 and 20.
Has effective, polite and timely	
communication with allocators	
Change Management	
Solves problems effectively	Rating
Works actively to improve performance	20 points for outstanding performance
Displays initiative and a sense of responsibility to get	10 points for satisfactory performance
on with the job	Manager will rate between 0 and 20.
Business Focus	
Demonstrates a strong customer focus	Rating
Identifies ways of improving doing business	20 points for outstanding performance
and new business opportunities for Boral	10 points for satisfactory performance
	Manager will rate between 0 and 20.

Emplo	vee Bon	ne Calcu	ılation	Sheet
	VICE DOIN	us Caici	паноп	SHOOL

Employee I Depot: Period: Employee:

# Saturday Bonus

Total of Bonus Pool	
Cumulative Saturdays worked	
Eligible Saturdays worked	
Average Saturday Value	

Max Sats	
You Worked	
Your Bonus	

Participating drivers	
Bonus paid out	
Variance	

# KPI Indicators - Entire Depot

Total wages paid	
Bonus percentage	
Total of Bonus pool	
Amount paid out	
Variance	
No of Drivers	

Rating	No of Drivers	% of Drivers
A		
В		
С		
D		
Е		
Total		

# Personal KPIs

# **Objective Measure**

# **Subjective Measures**

	Availability	LTI's	MTI's	MVA breaches	C&A breaches	DP breaches	P/work breaches	Product. Points	Prentsen- tation	Boral Policies	Communi- cation	Change Manage-	Business Focus
Breaches													
Points													

Objective Points
Subjective Points
Total Points
Your Classification
Wages used for Classification
KPI Bonus
Total Bonus

Includes the Saturday bonus shown abiove

1996 as amended.
For and On Behalf of Boral Construction Materials Group Limited
For and On Behalf of the Transport Workers Union of Australia NSW Branch

Made this day of 1 October 2004 as an Enterprise Agreement to be approved under the Industrial Relations Act